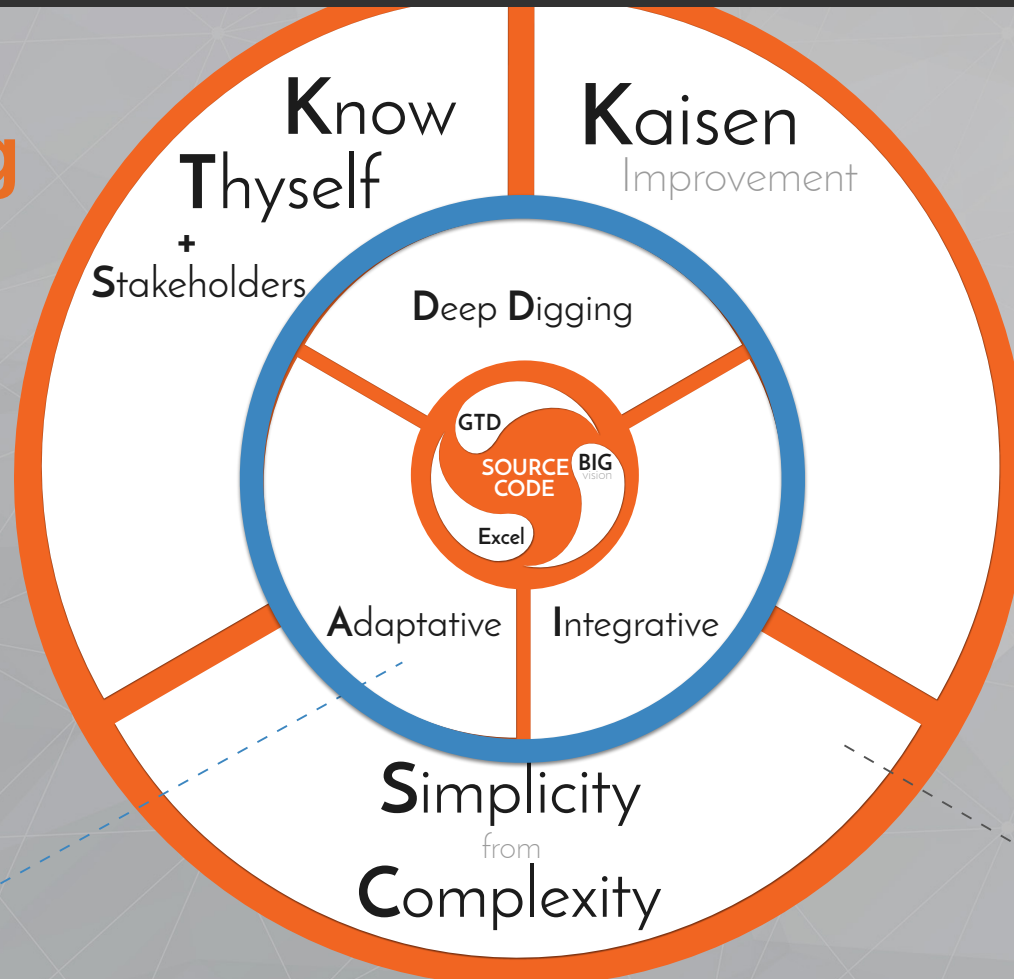


My Operating System



Core
Capabilities

Guiding
Principles

My Operating System

- a deeper dive



ALAN HAUSER

Op Sys highlights
from my “About” page

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Guiding Principals



Walk in other side's shoes
to create, develop, and
nurture winning solutions

Guiding Principals



Walk in other side's shoes
to create, develop, and
nurture winning solutions



Apply zoom visioning
and process design to
obtain optimal outcomes

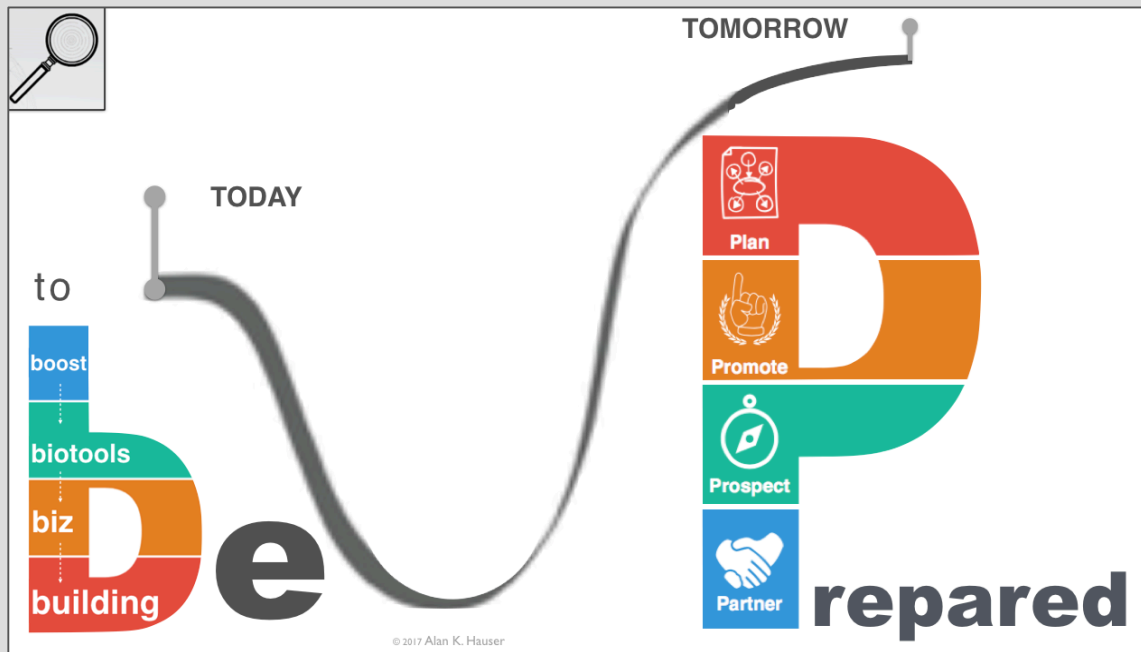
Guiding Principals

- Be Pre-Pared and Post-Pared



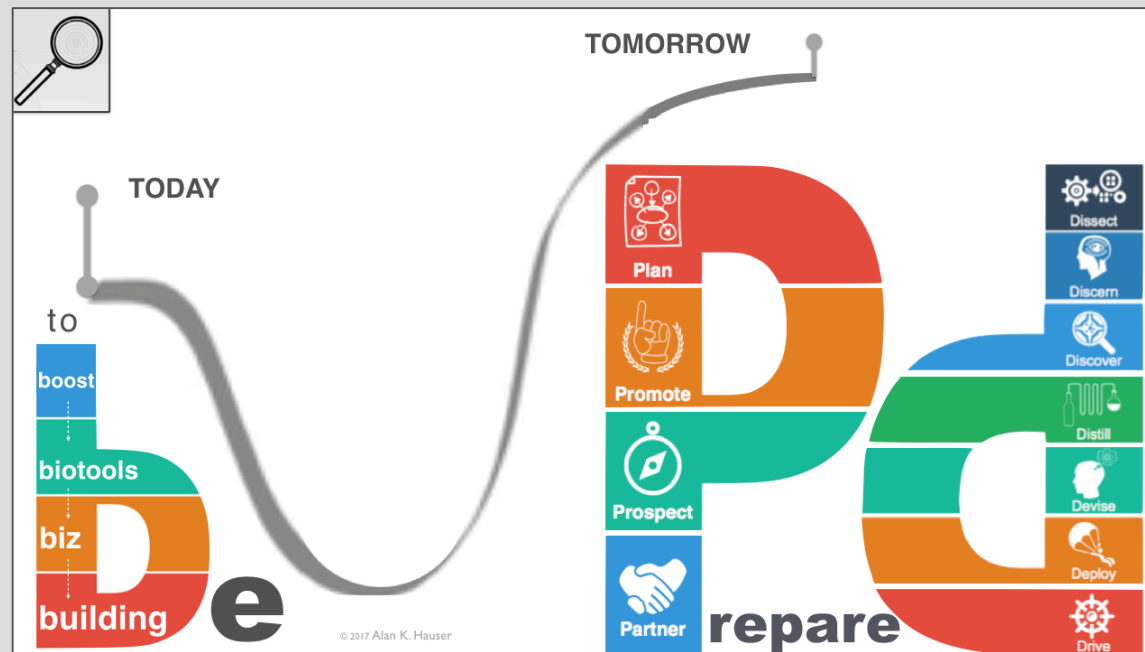
Bio•BiZ
Process
Design

Guiding Principals



Bio•BiZ
Zoom
Visioning

Guiding Principals



**Process
design
matters**

**"If you can't describe what you
are doing as a process, you don't
know what you are doing"**

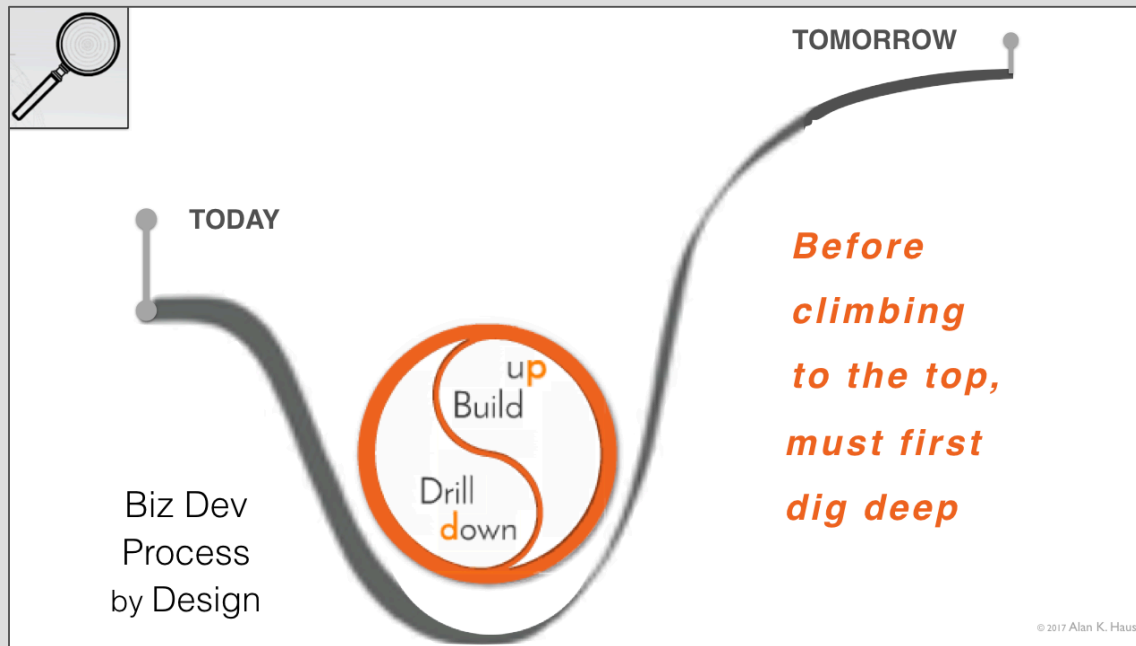


W. Edwards Deming

Father of Quality Management Movement

Guiding Principals

- Be Pre-Pared and Post-Pared



Post project,
apply Kaizen
continuous
improvement
methods to
maximize
future results

Guiding Principals



Walk in other side's shoes
to create, develop, and
nurture winning solutions



Apply zoom visioning and
process design to obtain
optimal outcomes



Distill down to the
essential steps to
resolve problems

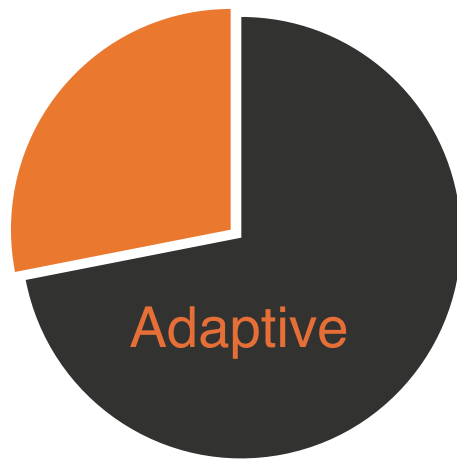


I would not give a fig for the
simplicity this side of complexity, But
I would give my life for the simplicity
on the other side of complexity.



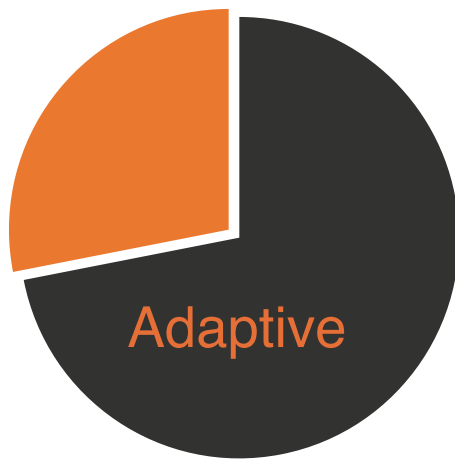
— Oliver Wendell Holmes

Core Capabilities

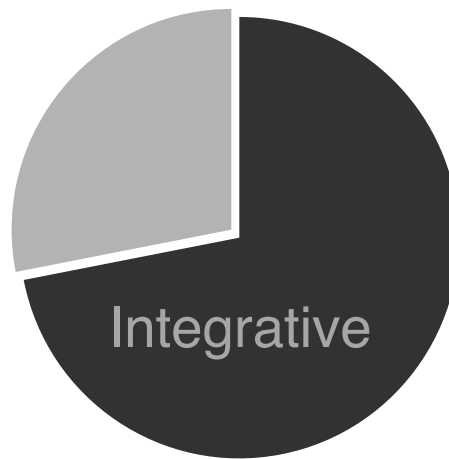


Use different styles
to reach diverse
audiences

Core Capabilities



Uses different styles
to reach diverse
audiences



Connect dots for
optimal outcomes

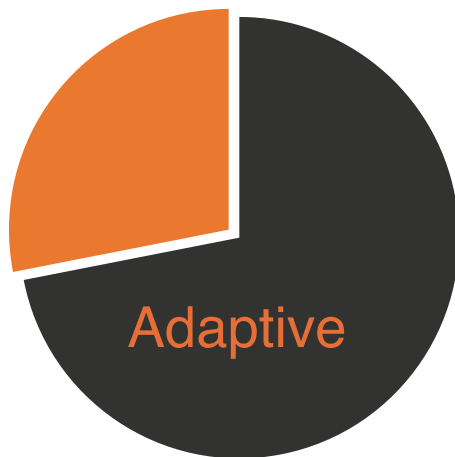


Creativity is just connecting things. Creative people ... connect experiences they've had and synthesize new things.

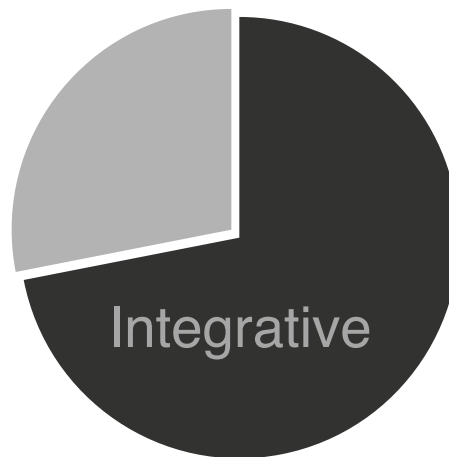


— Steve Jobs

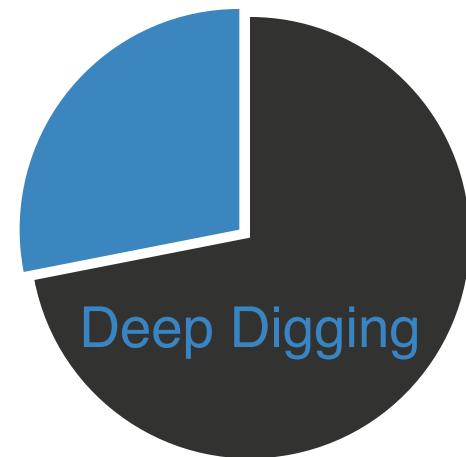
Core Capabilities



Use different
styles to reach
diverse audiences



Connect dots for
optimal outcomes

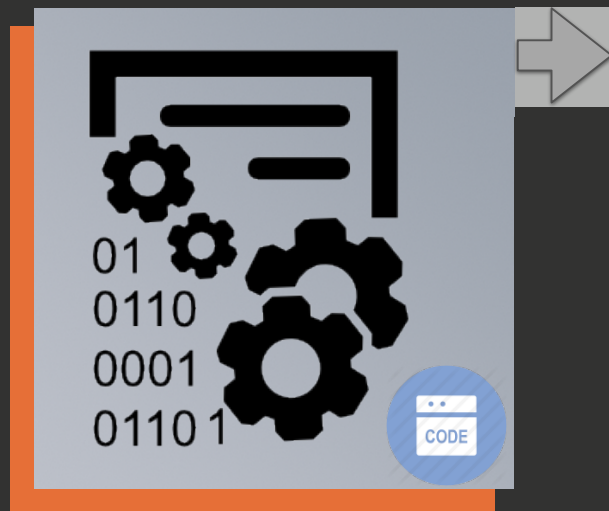


Drive alliances
and create value
as a workhorse

Source Code

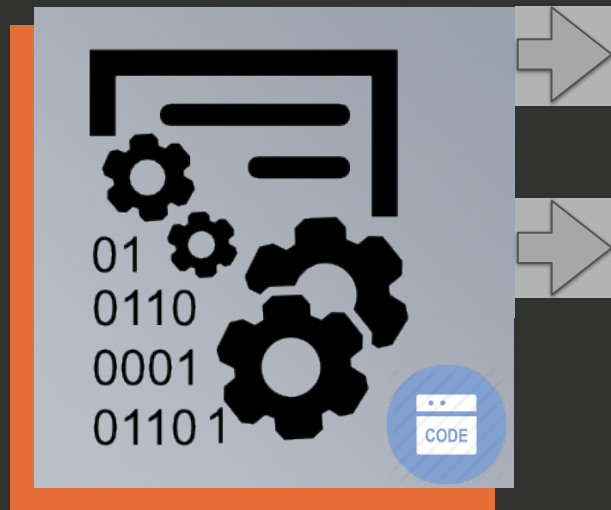


Source Code



Envision Audaciously

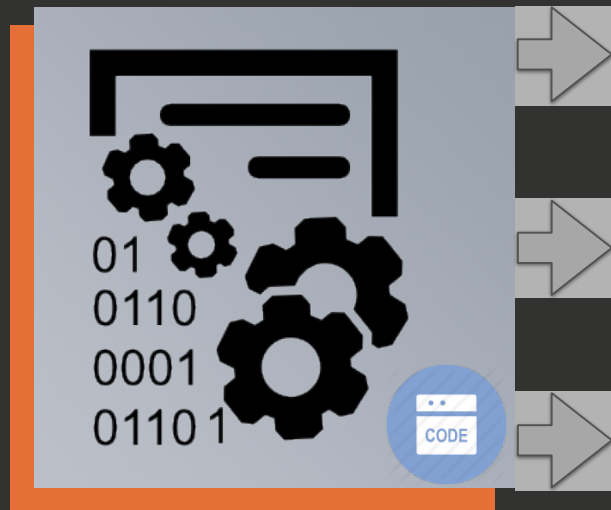
Source Code



Envision Audaciously

Pursue Excellence

Source Code



Envision Audaciously

Pursue Excellence

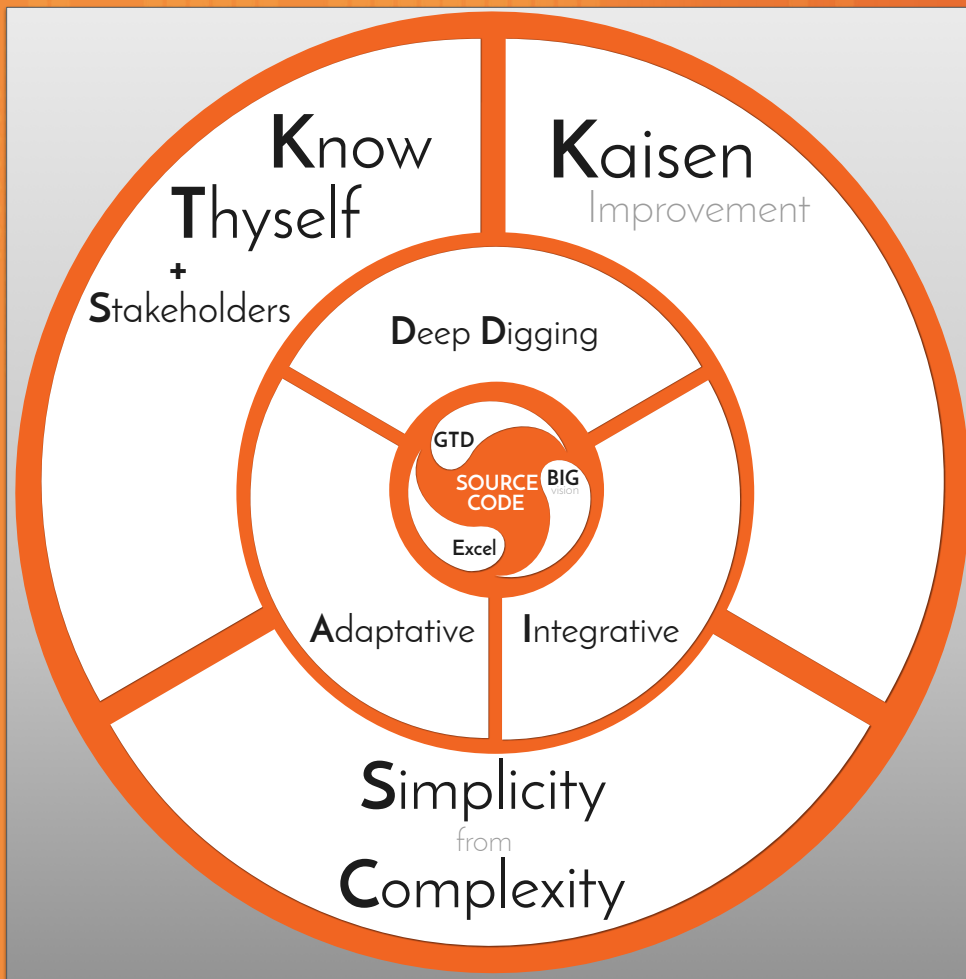
Get Things Done

My Core Source Code

+

Cross-Functional
Bio•Biz Dev
Leadership
Capabilities





My Operating System

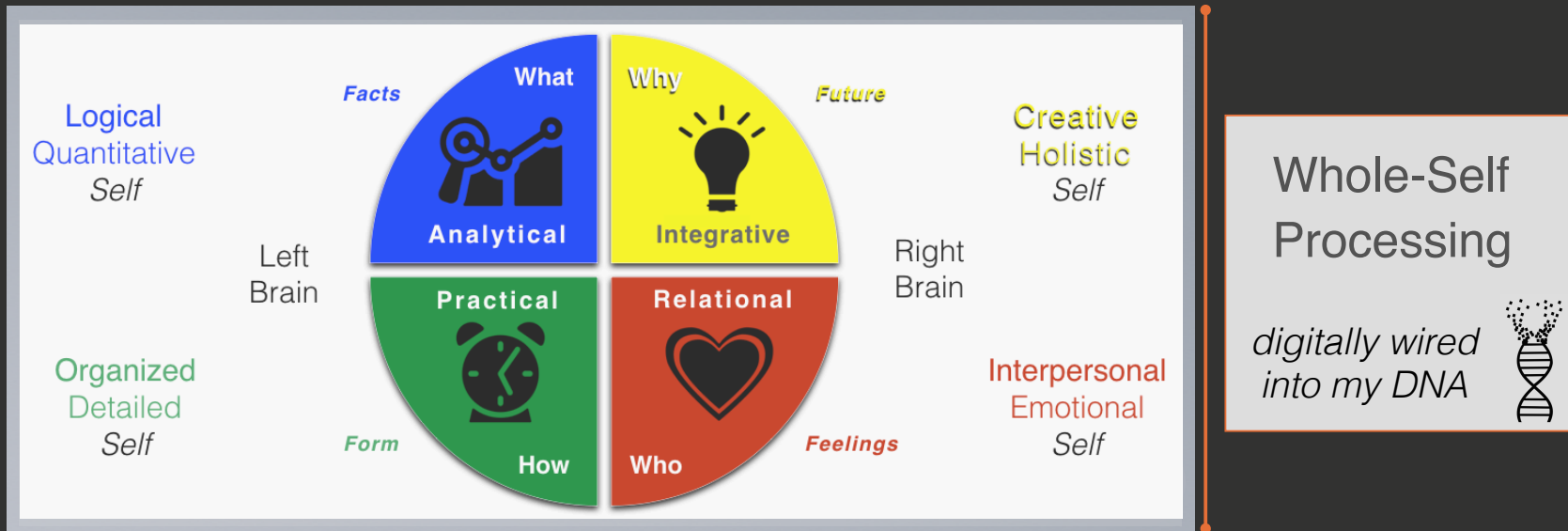
at the 'Sweet Spot' of my Omics

Innovation to Commercialization

Business Development Career

My Operating System

... as supported by my “border-line” Myers-Briggs & DISC indicator results



Bio•Business Skills

Analytical & Audacious

A

C

Growth Outlook

G

T

Thorough & Tactical

T

G

Curious, Creatively
Connecting Dots
+ Courageous

C

A



Bio•Business Skills

Analytical & Audacious **A**

Growth Outlook **G**

Thorough & Tactical **T**

Curious, Creatively
Connecting Dots
+ Courageous **C**



Leadership Intangibles

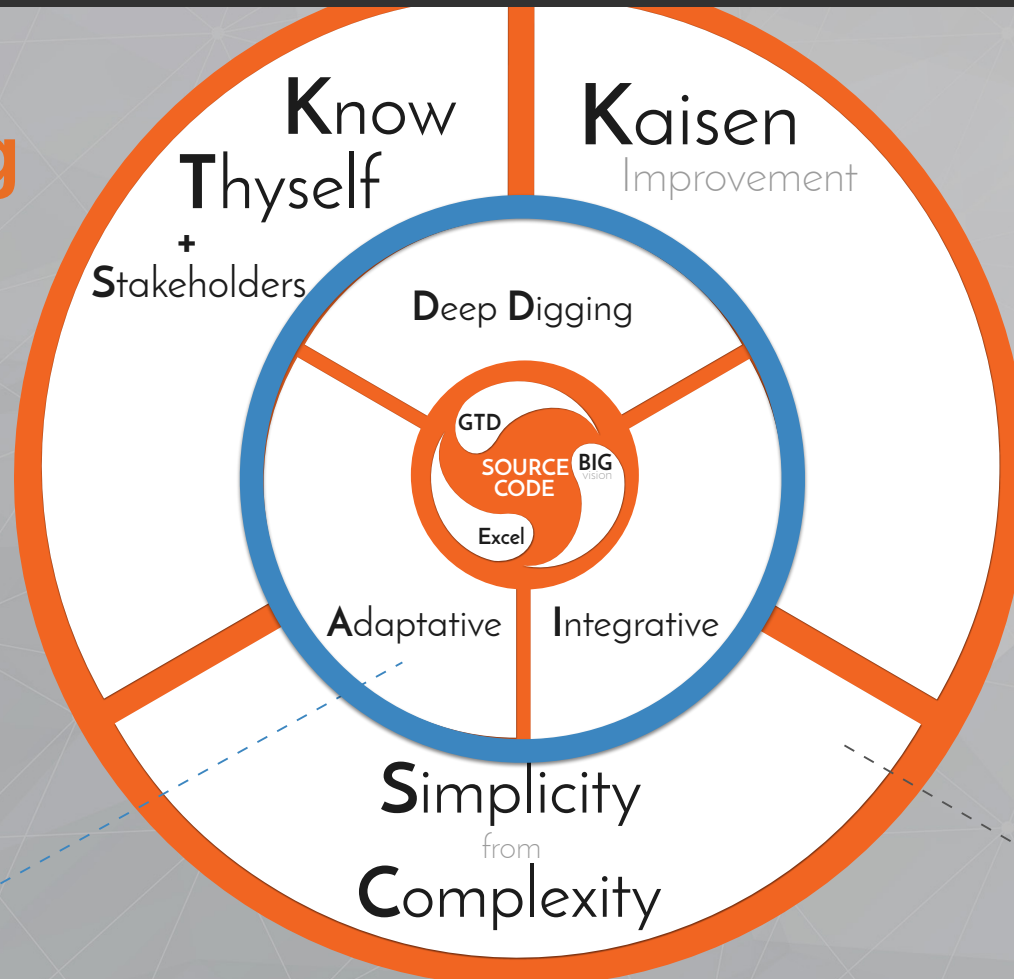
C Comfortable with Change/Contrasts:
Competitive/Compassionate Coach

T Tolerant, Tough & Tender Teacher

G Gritty & Gets Goals Done

A Abundance Mindset
+ Adaptable

My Operating System



Core
Capabilities

Guiding
Principles

My Operating System

